INCOMING PRESIDENT’S MESSAGE

Thank you for attending the Annual Meeting on April 18th. Your vote of confidence is very much appreciated by me and our two new board members, Jim Carpp and Dr. George Gugino.

The Saginaw Club’s rich history in the Saginaw community is unduplicated in the tri-cities and any other city our size in Michigan. Special family dinners, entertaining out of town guests, or just having lunch upstairs or in the Grill Room, are always memorable because of the fun and unique atmosphere found only behind the welcoming doors at 219 N. Washington Avenue.

How we can better serve your club needs is priority one as your new president. The entire Saginaw Club Board of Managers and staff will renew our efforts to provide the best dining experience for you, your family and guests.

Special thanks to outgoing President Dave Abbs for his dedication this past year to your club. I would be remiss to not mention the very generous $5,000 contribution to the Saginaw Club by Bob Sidney. Thank you Bob.

One more important item — Thursday, May 24th you are invited to meet your board for cocktails at 6pm. We’ll provide complimentary hors d’oeuvres and a free drink. Hope you’ll join us!

Ken “Mac” MacDonald

OUTGOING PRESIDENT’S MESSAGE

It has been my pleasure to serve as president of our Saginaw Club. These past twelve months reinforced the feeling that we should all be proud of the hard working and diligent staff that serve our club so well.

We all know that the world of private clubs is in a tough environment, but specific to our club there were a number of events over this past year that I would like to highlight. Through the hard work of staff, board and members like you, our club has impressively been able to keep our membership numbers at a steady level. Financially we are in good shape. With a constant eye on inflows and expenses, Mr. Mills and our sharp-penciled treasurer Tim Royle kept cash flow positive. And lastly and perhaps most important to the long-term health of our club, we were able to secure a very competitive rate on our mortgage, ensuring that we will be debt free in seven years.

Your Board of Managers will continue to be diligent in their oversight and I’m sure all welcome your comments and ideas. Thanks to Tom Basil, Jeff Martin and Dave Shooltz for their Board service and continued loyalty to the club. We welcome new board members Jim Carpp and our friend Dr. George Gugino, who is returning to the Board after a few years. Also, we welcome back returning members Tim Hausbeck, David Hoffman, Ken MacDonald, Jeff Pickelman, Tim Royle and Morrie Stevens Jr.

Your board will strive to make good business decisions, establish new connections and advance our membership and presence in the Great Lakes Bay Region. We look forward to celebrating the many social functions supported by our outstanding staff and members. By working together, we strive to continually improve the quality of your experience at the Saginaw Club. We realize you have many choices of where to spend your business and social time and we want it to be here.

Thank you for your help, and thanks for supporting your Saginaw Club! — Dave Abbs
SPRING into ACTION  -  754-8404

African Sanctus - Saturday, May 5, 2012 • 8 pm
The Temple Theatre
Natasha R. Holmes, soloist — Peter Carver, narrator

“Let us take you on a grand musical journey through the societies of Northeast Africa. This multimedia symphony of cultures joins the composer’s lyrical British musical craft with the rhythmically exciting music of the region's diverse cultures. African Sanctus will blow you away with its exuberance and dazzle you with its beauty. But don’t take my word for it. See… hear… experience this for yourself.”

Join us for dinner before the concert!

WINE SERIES DINNER - Tuesday, May 8th
Featuring wines from…
CLINE WINE CELLARS AND JACUZZI FAMILY VINEYARDS OF SONOMA VALLEY, CALIFORNIA
A dinner for gourmets and gourmands…Five courses and an aperitif!
Presented by special guest, O’Keith Morris, Great Lakes Regional Manager and Benjamin Rorabacher, Executive Chef, Saginaw Club. Attendance limited to 50. $65/person Guests welcome.

STAG NIGHT - Wednesday, May 9th
Show off your classic “boy toys” while John Bintz and Bill Irish showcase their grilling skills during this annual cookout! Fun starts around 5:30pm. No speaker. This will be the last STAG event before summer so don’t miss it!

SAGINAW BAY SYMPHONY ORCHESTRA
A Heroic Finale - Saturday, May 12th, 2012 at 8:00 P.M.

Symphony No. 3 (Vespertine), Kevin Puts
Symphony No. 3 (Eroica), Ludwig van Beethoven

Heroes give us hope and inspiration. And they come in many forms. Inspired by the ideals of the French Revolution, Beethoven composed his third symphony in honor of one of the revolution's military leaders: Napoleon Bonaparte. When Napoleon declared himself emperor, Beethoven famously destroyed the title page with the dedication, but preserved one of his most important works.

Join us for dinner before the concert!

MOTHER’S DAY BRUNCH
Love ~ Honor ~ Respect - Sunday, May 13th
Memories in the making… Chilled shrimp, Carved meats, Chocolate laden surprises… just a few of our favorite things. Spectacular buffet 11am–2pm. Adults: $21 Children 5–10 years: $10 Under 5: Free

NEW RAZZ - Thursday, May 24th
Join our longer term members for a casual night out. Fun starts around 6 pm with cocktails and hors d’oeuvres and continues with lively conversation between good friends over dinner.

“ERNIE” Dinner & A Show - Friday, June 1st
Enjoy a theatrical tribute to Detroit’s own beloved broadcaster Ernie Harwell preceded by dinner at Joe Muer Seafood in the Renaissance Center! $90/person includes show ticket and limo bus transportation. Only 14 spots remaining! Your account will be charged upon booking with refunds only available if your spot is resold.

SAVE THE DATE - Thursday, June 14th
End of Season & Member Appreciation Party

MEMBERS WHO ARE “UP TO SOMETHING”

Members Terry Duperon (Duperon Chairman of the Board) and daughter Tammy Bernier (Duperon President/CEO) recently announced its purchase of the former GlobalWatt building located at 1200 Leon Scott due to rapid company growth.

Stevens Worldwide Van Lines debuts pink truck to support breast cancer awareness. The Stevens partnership with the National Breast Cancer Foundation will last throughout the year.

If you’ve been featured in the press recently or would like to let the membership know about something you’re up to, please submit it to saginawclub@tm.net.

Sharing the TRADITION

Please be sure to extend a warm Saginaw Club welcome to the following new members:
Norm & Nancy Bamberger
James & Beverly Cawley
Peter & JoAnn Sinclair

IN MEMORIAM

Mr. William Nelson Jr.
Mr. Donald Snyder

ANNUAL MEETING REPORT

Following are highlights from the 123rd annual meeting of the Saginaw Club on April 18, 2012.

President Dave Abbs began with a warm welcome to all members in attendance. After some general remarks including a thank you to the inspectors of the election, John Bintz and Jack Rehmann, the three newly elected Board members were announced: James Carpp, Dr. George Gugino and Ken “Mac” MacDonald.

A review of last year’s membership development included 30 new members, 26 member resignations and 4 members deceased. Total membership count 300 as of February 29th.

President Abbs recapped attendance at many successful events over the prior year. Club Bistro increased average Friday attendance, year over year, from 18 to 23 guests and generated approximately $35,700 in sales from March 2010 through February 2012.

Tim Royle, Treasurer, presented an overview of the year-end financial results. Comparing the performance to last year a combination of $19,100 more revenue and $28,200 decrease in expenses produced a net financial improvement of $47,300. Additionally a $2,100 positive cash flow from operations was reported.

(cont’d)
MANAGER’S MESSAGE

It is an exciting and important time of the year for your club: New Board members (3 year terms); new club officers (1 year terms); new fiscal year. Equally important was a recent meeting of the Strategic Planning Committee.

As always Heidi Bolger, past president, did a masterful job of chairing the session with 12 members and staff in attendance. Charting the desired path for the future of the club and working to accomplish the outcomes is an ongoing and evolving process.

The agenda for the initial meeting included several thought provoking topics: The envisioned future & membership numbers and demographics.

How would we like the club to be different in the future? A more vibrant fun and exciting atmosphere with high quality dining, enhanced level of service. Upgrade first floor to capitalize on informal dining trends.

Our desired value proposition: Best dining floor to capitalize on informal dining trends.

Staff succession planning that helped define desirable leadership qualities, preferred skills and experience for future staff leaders that will be needed to replace current personnel retiring in the near future.

Club Analysis
Regarding the current state of the club, the following topics were discussed in depth:

- Membership makeup and trends
- Financial trends, status and near term outlook
- Member dues and pricing
- Club industry trends from a national perspective
- Committee responses to a pre-meeting survey

Future Priorities
The planning committee then agreed on the following priorities to capitalize on internal strengths and external priorities.

1) Grow membership count by a net of 12 each year bringing the total to 360 over the next five years. The tactics to reach this goal include:
   - Recruitment efforts focused on “Chamber” members — (SVSU) Stevens Center for Family Business owners
   - Recruit heavily from businesses within a 10 minute radius
   - Recruit Temple Theatre foundation donors

2) Plan new and creative events which are not easily duplicated and members do not want to miss
   - Activate clubs within the club
   - Entertainment Committee to develop unique events
   - Weekly Bistro dinners should have special offering
   - Develop a repeatable approach to contact members to promote high attendance
   - Wrap Temple and Dow events into the club offerings
   - Recruit members to “champion/sponsor” events to enhance success of events

3) Update Grill Room and first floor to increase appeal and use by members.
   - Explore means to accomplish the first floor updates
   - Develop a remodeling plan and budget
   - Determine best funding option
   - Create some excitement and support around the project

It was a very stimulating and thought provoking meeting. The board and committee would welcome member input on the agenda and what was discussed at the meeting.

Annual Meeting (cont’d)
A balanced budget is in the process of being approved for next year. There is a continued effort to control expenses through staffing reductions and a modified club operations schedule. The board also consolidated and refinanced the clubs long term debt to 7 years at a fixed rate of 4.3%.

The Endowment fund balance grew by $30,510 and now stands at $192,376.

Ken “Mac” MacDonald, Vice President, addressed the meeting with plans for the coming year. They include continuing and building on the more popular and successful club events and activities. President Abbs then concluded the meeting with a personal thank you to members of the Board and club staff… and to you, our members who make it all possible.

CLUB OFFICERS and COMMITTEE CHAIRPERSONS for 2011-2012
Dave Abbs recognized Board members elected to serve as officers for the coming year in his president’s message. To the right are the results of the election and appointments to chair the standing committees.

BOARD OF MANAGERS
President .............................................Ken “Mac” MacDonald
Vice President .................................Timothy Royle
Secretary .................................Morrie Stevens Jr.
Treasurer .................................James Carpp
Ex-Officio .................................Dave Abbs

COMMITTEES
House Committee - Dave Abb
Membership Committee - Tim Hausbeck
Membership Co-Chair - Morrie Stevens, Jr.
Entertainment Committee - Dave Hoffman & Jeff Pickelman
Pension & Personnel - Dr. George Gugino
Strategic Planning - Heidi Bolger

SAGINAW CLUB STAFF
Linden Mills .................................General Manager
Cheryl Westphal .........................Office Manager
Laureen Lutenski .............................Membership Director
Jo Ann Preece ...............................Dining Room Manager
Ben Rorabacher ............................Executive Chef
Anita Rattray ...............................Receptionist

Contact us: 754.8404
### Monthly Calendars

**MAY**
- 5/5 Choral Society
- 5/8 Wine Series Dinner
- 5/9 STAG
- 5/12 SBSO Concert
- 5/24 New Razz
- 5/25 Club Closed for Dinner Service

**BISTRO:** 5:30–8pm 5/4, 5/11, 5/18, 5/31

**5 O’CLOCK CLUB:** Mon–Fri

**LUNCH:** Served Mon–Fri 11:45am–2pm

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**JULY**
- No Food Service

**5 O’CLOCK CLUB:** Mon–Thu

**Office:** Open Mon–Thu, 9am–1pm

Lunch Service Resumes 7/30

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**AUGUST**
- **5 O’CLOCK CLUB:** Mon–Fri
- 8/1 Lunch Served Mon–Fri 11:45am–2pm

8/2, 8/9, 8/16, 8/23, 8/30 **BISTRO:** 5:30–8pm

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**Sunday** | **Monday** | **Tuesday** | **Wednesday** | **Thursday** | **Friday** | **Saturday**
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**June** | **2012** | Lunch Served Mon–Fri | Lunch Served Mon–Fri | 1 | 2 |
3 | 4 | 5 | 6 | 7 | 8 | 9 |
10 | 11 | 12 | 13 | 14 | 15 | 16 |
17 | 18 | 19 | 20 | 21 | 22 | 23 |
24 | 25 | 26 | 27 | 28 | 29 | 30 |

**JULY** - No Food Service

**5 O’CLOCK CLUB:** Mon–Thu

**Office:** Open Mon–Thu, 9am–1pm

Lunch Service Resumes 7/30